WHY

• Enterprises/ NGOs – Challenges – Common
• Ecosystem Development – so that Enterprises Thrive
• Platform for Sharing and Learning

APPROACH

• Bring all Stakeholders Together
• Bottoms Up/ Practitioner Led/ Member Driven
• Technology Agnostic
• Energy - Beyond Electricity, Beyond Solar
• Bias Towards Underserved Regions
• Small and Medium Enterprises
WHAT & HOW

• POLICY ENGAGEMENT
  – Representation/ Influencing – Policy Certainty/ Predictability – Subsidy
    • Consultation with Policy Makers
  – Certification – Pro MSME, Easier for Market to Grow

• ACCESS TO FINANCE
  – Enterprise
    • Investor Facilitation – Debt more Critical
    • Modest Returns and Patient Capital
  – End User
    • FIs/ MFIs Engagement
      – Choice to End User, not to Vendor
    • Bankers Meet/ Awareness
    • DRI Finance/ KCC
      • Beyond Solar
  – CSR
WHAT & HOW

• SKILLS & CAPACITY BUILDING
  – Gaps
  – Pilot Training
  – Training Institutions
  – Across Levels – Technician to Entrepreneur / Technology
  – Cross Sector
  – Resource Mobilization
  – Certification

• TECHNOLOGY
  – Innovations – Lab to Land
  – Testing – Regional Centers, Low Cost Self Testing for Certified Components
  – Charter of Minimum Quality Assurance
  – Standards - Component Sourcing – How to Know a Credible Supplier

• INFORMATION & NETWORKING
  – Directory
  – Market Sizing – 2000 MW by 2022
  – Status Report
  – Annual Event and Awards
Go To International Institution for Decentralised Energy
www.thecleannetwork.org